

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 05974 230539Z

45

ACTION CU-04

INFO OCT-01 EA-09 ISO-00 USIA-15 PA-02 CIAE-00 INR-07

NSAE-00 HEW-06 /044 W  
----- 065207

R 230532Z APR 76  
FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 8678

UNCLAS TOKYO 5974

FOR CU/EA

E.O. 11652: N/A  
TAGS: OEXC, JA  
SUBJECT: CULCON VIII: CULTURAL ORIENTATION OF BUSINESS/PROFESSIONAL  
REPRESENTATIVES

REF: STATE 092395

IN ORDER TO PREPARE JAPAN PANEL FOR DISCUSSION THIS  
SUBJECT, FONMIN REQUESTS DEPARTMENT SEND BRIEF STATEMENT  
SUMMARIZING AMERICAN SIDE'S VIEW OF PROBLEM, INCLUDING  
WHAT FOCUS OF DISCUSSION SHOULD BE; WHETHER DISCUSSION  
WILL BE MERE EXCHANGE OF VIEWS OR WHETHER SOME CONCRETE  
CONCLUSIONS ARE ANTICIPATED THAT MIGHT BECOME A RECOMMENDA-  
TION IN FINAL COMMUNIQUE' IN SHORT, FONMIN FEELS SIMPLE  
STATEMENT OF PURPOSE NEEDED TO PERMIT JAPANESE DELEGATE  
TO ZERO IN ON THIS AGENDA ITEM.

FYI: MATSUMURA STATED JAPAN SIDE WILL PROBABLY SELECT  
BUSINESS REP LOCATED IN U.S. RATHER THAN ONE FROM JAPAN.  
HODGSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976TOKYO05974  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760155-0005  
**From:** TOKYO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760427/aaaaawqz.tel  
**Line Count:** 47  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION CU  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 92395  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 AUG 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <26 AUG 2004 by cookms>; APPROVED <16 DEC 2004 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CULCON VIII: CULTURAL ORIENTATION OF BUSINESS/PROFESSIONAL REPRESENTATIVES  
**TAGS:** OEXC, JA  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006